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Axsium Group Expands Industry-Leading Retail Service Offerings through Deal to Acquire Engineering Assets of Labor Solutions International Inc. (LSI)

Workforce Management Firm adds LSI's Veteran Industrial Engineering Team and its Labor Standards Consulting Services to Axsium's Retail, Manufacturing and Healthcare practices.

August 3, 2009 – Toronto – [Axsium Group](#), the industry's leading [Workforce Management](#) (WFM) consulting firm, today announced the expansion of its service offerings to include the development of [Engineered Labor Standards](#), a key component of any highly efficient WFM solution. Through an agreement with Labor Solutions International Inc., Axsium Group has agreed to license the intellectual property of LSI's labor standards consulting practice and will hire several of LSI's key industrial engineering consultants, including LSI's current president, Kevin Donnelly.

The addition of Mr. Donnelly and LSI's engineering experts enhances Axsium's service offerings in its retail, healthcare and manufacturing practices. Labor standards are used to determine workload demand and form the foundation of strategic process transformation initiatives. LSI's industrial engineers have developed labor standards for all retail sectors, and have a successful track record of developing "wall-to-wall" labor standards and integrating them into the leading workforce management software packages.

"We see more and more demand from our customers to help them understand, at a detailed level, the nature and cost of the activities and tasks their employees perform on a regular basis," said [Robert Gardner](#), Managing Partner of Axsium Group. "From a WFM perspective, this information is a critical input to systematically forecasting the demand for labor. Axsium Group is now the only WFM consulting firm in the industry with the capability to develop engineered labor standards and seamlessly incorporate that data into downstream WFM systems."

Kevin Donnelly, former LSI president and current principal at Axsium says the deal allows Axsium to deliver the most comprehensive WFM solutions available in today's fast paced business landscape.

"I'm extremely excited about joining Axsium and being able to deliver even more value to our customers. Over the last 11 years we've seen increasing demand to operationalize the output of our engineering projects," Mr. Donnelly said. "By joining forces with Axsium, our deliverables will form a critical part of a WFM foundation that generates ongoing and repeatable cost savings for our customers. The ROI potential is enormous."

Commercial details of the agreement were not made available.

About Axsium Group

[Axsium Group](#), a division of [Knightsbridge Human Capital Management Inc.](#), is the industry leader in Workforce Management consulting, dedicated to delivering business and technology advisory services to large, highly distributed organizations. With a singular focus on Workforce Management and through a combination of business and technology best practice expertise, our clients gain access to trusted business advisors and technology experts with unmatched experience. Axsium Group has delivered world-class workforce management solutions for customers such as International Paper, Safeway, American Eagle, Bank of America and Multicare Health Sciences. For more information, visit www.axsiumgroup.com.

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